Fleet Optimization > View Sample Resource Center: SAMPLE PROPOSALS

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SAMPLE PROPOSAL TEMPLATES | PROPOSAL TEMPLATES | Product Sales View Sample Please select one → StartHere Create New Proposal R-106 ENCOMPASS ONLINE

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Proposal Management Center: PROPOSAL STATUS

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Status	Proposal Name	Customer Name	Owner	Units	Potential Revenue
In-Process	Fleet Optimization Proposal	Dancing Pixels	REP, MNTSALES1	0	\$0.00
ssacoud-u]	Fleet Optimization #2	ABC Corporation	MANAGER, MNTSALES	0	\$0.00
In-Process	GEM Proposal	The Gallup Organization	MANAGER, MNTSALES	1	\$48,000.00
In-Process	Quick 1	ABC Corporation	REP, MNTSALES1	1	\$0.00
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in-Process	Test Commission Calca	Blake Handler, Co.	MANAGER, MNTSALES	1	\$1,295.00
ssacoud-uI	FO 620	fo 620	MANAGER, MNTSALES	10	\$10,500.00
In-Process	Sample	ABC Corporation	MANAGER, MNTSALES	0	\$0.00
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PROPOZAL WORKFLOW

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Proposal Name > Digital Imaging Solution \sim $\angle 206$

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Create New Customer/Location Enter New Customer Name ABC Corporation 210

S. Solution Configuration Current Product Info

⊕ Customer/Location

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FIG. 3

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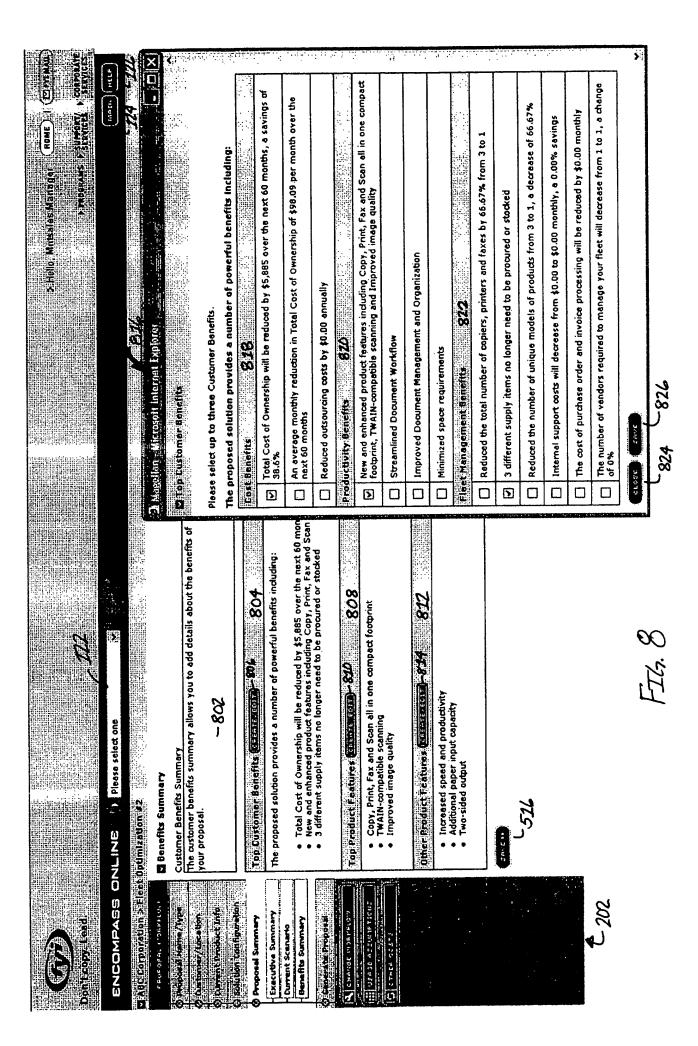
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FIG. 6

797 Critical Success Factors

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Improve Color Output Capabilities
Update Technology
Network Products
Save Office Space
Improve Product Functionality
Reduced Document Outsourcing
Multi-Function Capability
Reduce Hardcopy
Share Electronic Documents
Add Customer Objective Please select one Identify Customer Objectives Executive Summary Proposal Overview 🗖 XYZ Corporation > Konica Replacement ENCOMPASS ONLINE 213 /2 HBN.2 (5) FROFESTH HIGENETONS Solviton Configuration Phypose Name/Type Carent throsbyr Info Distorier/Location Exacutive Summary r Old a John Burtemi 🥞 Proposal Summary Benefits Summary Certerate Propositi Current Scenario

FIG. 7



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